



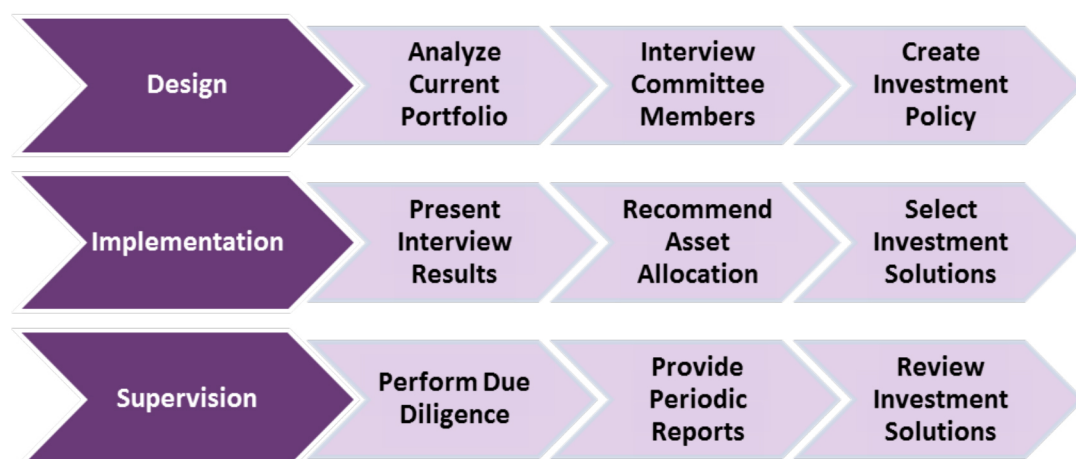
## ADVISORY SERVICES TO ENDOWMENTS, FOUNDATIONS AND NOT-FOR-PROFIT CLIENTS

Our mission is to provide financial peace of mind to our endowment, foundation and not-for-profit clients through the delivery of investment management solutions, comprehensive analysis and monitoring, and ongoing due diligence. We understand the complex needs of these organizations and how to meet their financial objectives in order to support and achieve their mission.

*As an independent firm, we are not influenced by outside forces. In short, financial success is our mutual goal.*

### A Customized Process for Managing Assets...

Our relationship begins with a careful analysis of your organization's needs for asset growth, income, tax minimization and more. The next step is to develop a written Investment Policy Statement (IPS).



The IPS clearly:

- Defines your organization's investment objectives,
- Identifies your organizations tolerance for risk,
- Sets asset allocation targets or ranges, and
- Details the types of investments.

The IPS also helps the Investment Committee to identify the long-term objectives that are on the horizon.

We work with your Investment Committee to ensure each member has a voice and then help to bring the group to a common objective for the portfolio. Our quarterly consolidated reports help you measure success and bring the group together for a regular exchange of information and ideas. Working together, we help to bring stability and strength to your organization.

### ...Provides the Following Benefits to Your Organization.

- **Fiduciary Responsibility** –as a registered investment advisor, we take on fiduciary responsibility to act in the organization's best interest.
- **Personalized, Superior Client Service** –experienced, dedicated, senior professionals use their diverse backgrounds to work together to bring added value to your organization
- **Process Driven Approach** – We select the most appropriate investment instruments based on your short-and long-term needs. We do not sell products.
- **In-depth research** – Our strategies and security selection process is focused on “getting under the hood” of the fund, getting beyond the name, expense ratio and popularity of a particular manager or portfolio.
- **Goal-oriented reporting** – We provide custom designed reports that detail the specific aspects about your account.
- **Open Architecture** – We are dedicated to meeting your needs and using managers that best suit your objectives. We are unbiased.